



# Helping shape a Vibrant Bharat

Grant Thornton in India

2020





# Foreword

Over the years, we have helped clients make strategic investments and nurture these, contributing to a Vibrant Economy.



As a leading professional services firm, Grant Thornton takes pride in being the go-to growth adviser for dynamic organisations. When the pace of change demands greater speed and agility, our structure and culture are a natural fit.

Our competitive advantage is our Indian roots and global orientation. Over the years, we have helped clients make strategic investments and nurture these, contributing to a Vibrant Bharat.

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# About Grant Thornton

## Local feel, global team



USD 5.72bn  
(2019 revenue)



56,000+  
people



750+ offices  
140+ countries

Our distinctive client experience sets us apart

## Grant Thornton in India



4,500+  
people



15 locations  
13 cities



One of the largest  
fully integrated  
Assurance, Tax and  
Advisory firms in India



Helping shape a  
**Vibrant  
BHARAT**

# Our client promise

With 53,000+ people in over 135 countries, we have true global scale, deep technical capabilities and extensive industry expertise. But this does not make us different. It's how we work with you.



## We discover what's important to you and make it important to us

Our culture is built on a genuine interest in our clients - their challenges, growth ambitions and wider commercial context. You get the attention you deserve from approachable, senior professionals who ask the right questions, listen and provide real insight and a clear point of view.



## Pragmatic solutions to help you improve and grow

Whether your goals include cross-border expansion, improving operational efficiency or building investor confidence, we balance a desire to do what's best for you in the future with an experienced sense of what's going to help you now.



## Agile and responsive service

We adopt a flatter structure, with shorter decision-making chains, empowered teams and no complex chains of command. We have all the necessary processes and controls but they're streamlined and efficient.



## Empowered teams with a collaborative mindset

We work alongside you, with an independent perspective and challenging where necessary. We assemble teams with a broader perspective - working across service lines, industry teams and geographies to tailor our capabilities for you.

Our global CLEARR values underpin everything we do and serve as a declaration of who we intend to be and how we intend to fulfil our promise.





# Our expertise

We constantly pursue new ideas and embrace a culture of curiosity, agility and innovation. We deliver the greatest value by collaborating across services to create innovative, tailored solutions to meet clients' complex challenges.



## Audit

We deliver tailor-made assurance services accentuated by impeccable quality:

- Attest services
- Financial reporting advisory services



## Risk

Our Risk Advisory services focus on key areas of risk to organisations:

- Governance, Risk and Operations (GRO)
- Forensic
- IT risk
- Corporate intelligence
- Cyber security
- Anti-money laundering



## Tax

We develop bespoke tax compliance and planning strategies and help minimise taxation-related challenges:

- Direct tax services
- Indirect tax services
- Transfer pricing
- US tax
- Global mobility services
- Financial services tax
- Transaction tax



## Growth

We offer a bouquet of fully integrated strategic advisory services:

- Valuations
- Due diligence
- Mergers and acquisitions
- Business consulting
- Organisation effectiveness



## Public Sector

We specialise in delivering robust compliance services to government departments, local authorities and government agencies:

- Strategy
- Impact assessment
- Performance management
- Programme management
- Sports, urban infrastructure, agriculture, skills development



## DigiTech

DigiTech brings a fresh perspective to our clients by re-imagining their businesses and services in the digital era:

- Digital transformation
- IT advisory
- Information management and analytics
- Blockchain advisory
- Robotic Process Automation (RPA)



# Our expertise



## Recovery and Reorganisation (R&R)

We have significant experience in advising clients on all aspects of buying or investing in stressed businesses:

- Debt advisory
- Independent Business Review (IBR)
- Insolvency services
- Asset tracing



## Not for Profit and Sustainability

We specialise in providing capacity building and advisory services linked to UN Sustainable Development Goals to corporates, foundations and NGOs:

- Grant audits for NGOs and donors
- CSR advisory
- Social impact assessment
- Sustainability advisory
- Integrated reporting
- Environmental and Social Governance (ESG) due diligence



## Global Delivery

We are engaged in global delivery projects and provide research and analytics support to Grant Thornton member firms across the world:

- Supporting global delivery platforms in India
- Developing the delivery model
- Identifying and onboarding talent
- Providing infrastructure support
- Liaising with member firms on legal formalities
- Providing oversight and escalation support



## Compliance and Outsourcing (C&O)

We provide first-hand experience of local reporting requirements in over 100 locations worldwide. We provide consistent international service through a single point of contact:

- Back office operations
- Global compliance services
- Business process outsourcing and shared service centre



## Growth infinit

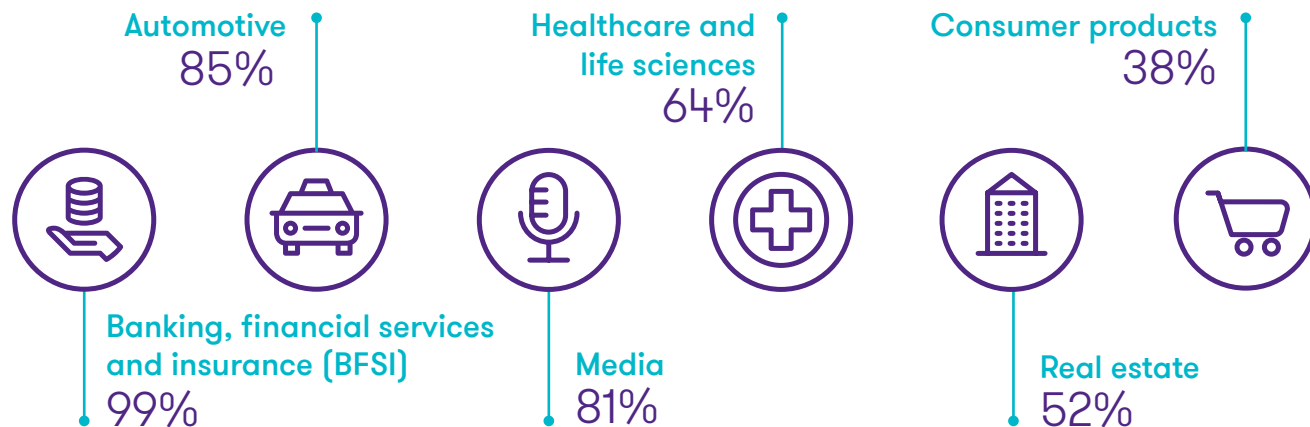
We use both reason and instinct to help dynamic start-ups unlock their potential for accelerated growth:

- Growth advisory services

# Our focus areas

## Focus sectors and coverage

Grant Thornton has a sector-focused approach to working with a diverse set of clients and has focused programmes in 6 key sectors. We have a deep understanding of these sectors, including emerging trends, challenges, disruptions and issues faced by the companies we serve in these sectors.



Note: The percentage figures indicate our coverage of the sectors and are based on S&P sectoral indices of companies from the Bombay Stock Exchange (BSE) 500 list of companies. They reflect the percentage of total market capitalisation in the sector served by us.



## Market segments

We provide various services to:

- Large conglomerates and MNCs
- Indian privately-held businesses (listed/unlisted)
- SMEs and Startups
- Public sector
- Not-for-profit



## Geographic corridors

We have dedicated bilateral geographic corridors between India and key countries to help clients leverage growth beyond the country of their origin:

- Africa
- China
- Germany and Rest of Europe
- Gulf Cooperation Council
- Israel
- Japan
- Singapore
- United Kingdom
- United States



# Awards and accolades



India's Top 100 Most Attractive Employers: Universum, 2019, 2018, 2017 and 2016



Best Sports Consulting Firm: ASSOCHAM's Sports Excellence Awards, 2019



Cross Border Transactions Adviser of the Year in India, 2019: Corporate INTL Global Awards



Ranked 5th amongst Top Advisers - M&A: Venture Intelligence League Tables, 2018



Preferred Workplace for Women, 2018: FICCI FLO



Ranked No.1 in Training & Development in India amongst Accounting Firms: Universum 2017



Employer of the Year, 2017, 2015 and 2014: International Accounting Bulletin



Tax Firm of the Year, 2014: Finance Monthly M&A Awards



# Community matters to us

As a socially responsible firm, we are passionate about the communities where we work and live. Our four work streams for community engagement are aligned with the UN Sustainable Development Goals (SDGs):



**Support for our Support Staff:** In addition to the financial support and medical benefits, our core objective is to design and implement a programme for the families of our support staff to improve their future prospects.

**Education:** We aim to impart informal curriculum-based teaching to facilitate induction in the formal education set-up, provide academic tutoring and remedial support, as well as facilitate holistic development.



**Health and Wellness:** We support underprivileged families with an aim to improve their general health and well-being.

**Skill Development:** Our primary focus is to implement capacity-building interventions based on in-house expertise and design an employment-linked industry-recognised programme for underprivileged youth.



Aligned with UN SDGs



# Contact us

To know more, please visit [www.grantthornton.in](http://www.grantthornton.in) or contact any of our offices as mentioned below:

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