

# Helping shape a Vibrant Bharat

Grant Thornton in India

2019





# Foreword

Over the years, we have helped clients make strategic investments and nurture these, contributing to a Vibrant Economy.



As a leading professional services firm, Grant Thornton takes pride in being the go-to growth adviser for dynamic organisations. When the pace of change demands greater speed and agility, our structure and culture are a natural fit.

Our competitive advantage is our Indian roots and global orientation. Over the years, we have helped clients make strategic investments and nurture these, contributing to a Vibrant Bharat.

## **Vishesh C Chandiok**

Chief Executive Officer

Grant Thornton India LLP

E: [Vishesh.Chandiok@in.gt.com](mailto:Vishesh.Chandiok@in.gt.com) | T: +91 11 4952 7400

# About Grant Thornton

## Local feel, global team



USD 5.45bn  
(2018 revenue)



53,000+  
people



700+ offices  
135+ countries

Our distinctive client experience sets us apart

## Grant Thornton in India



4,500+  
people



15 locations  
13 cities



One of the largest  
fully integrated  
Assurance, Tax and  
Advisory firms in India



Helping shape a

**Vibrant  
BHARAT**

# Our client promise

With 53,000+ people in over 135 countries, we have true global scale, deep technical capabilities and extensive industry expertise. But this does not make us different. It's how we work with you.



## We discover what's important to you and make it important to us

Our culture is built on a genuine interest in our clients - their challenges, growth ambitions and wider commercial context. You get the attention you deserve from approachable, senior professionals who ask the right questions, listen and provide real insight and a clear point of view.



## Pragmatic solutions to help you improve and grow

Whether your goals include cross-border expansion, improving operational efficiency or building investor confidence, we balance a desire to do what's best for you in the future with an experienced sense of what's going to help you now.



## Agile and responsive service

We adopt a flatter structure, with shorter decision-making chains, empowered teams and no complex chains of command. We have all the necessary processes and controls but they're streamlined and efficient.



## Empowered teams with a collaborative mindset

We work alongside you, with an independent perspective and challenging where necessary. We assemble teams with a broader perspective - working across service lines, industry teams and geographies to tailor our capabilities for you.

Our global CLEARR values underpin everything we do and serve as a declaration of who we intend to be and how we intend to fulfil our promise.





# Our expertise

We constantly pursue new ideas and embrace a culture of curiosity, agility and innovation. We deliver the greatest value by collaborating across services to create innovative, tailored solutions to meet clients' complex challenges.



## Audit

We deliver tailor-made assurance services accentuated by impeccable quality:

- Attest services
- Financial reporting advisory services



## Risk

Our Risk Advisory services focus on key areas of risk to organisations:

- Governance, Risk and Operations (GRO)
- Forensic
- IT risk
- Corporate intelligence
- Cyber security
- Anti-money laundering



## Tax

We develop bespoke tax compliance and planning strategies and help minimise taxation-related challenges:

- Direct tax services
- Indirect tax services
- Transfer pricing
- US tax
- Global mobility services
- Financial services tax
- Transaction tax



## Growth

We offer a bouquet of fully integrated strategic advisory services:

- Valuations
- Due diligence
- Mergers and acquisitions
- Business consulting
- Organisation effectiveness



## Public Sector

We specialise in delivering robust compliance services to government departments, local authorities and government agencies:

- Strategy
- Impact assessment
- Performance management
- Programme management
- Sports, urban infrastructure, agriculture, skills development



## DigiTech

DigiTech brings a fresh perspective to our clients by re-imagining their businesses and services in the digital era:

- Digital transformation
- IT advisory
- Information management and analytics
- Blockchain advisory
- Robotic Process Automation (RPA)

# Our expertise



## Recovery and Reorganisation (R&R)

We have significant experience in advising clients on all aspects of buying or investing in stressed businesses:

- Debt advisory
- Independent Business Review (IBR)
- Insolvency services
- Asset tracing



## Not for Profit and Sustainability

We specialise in providing capacity building and advisory services linked to UN Sustainable Development Goals to corporates, foundations and NGOs:

- Grant audits for NGOs and donors
- CSR advisory
- Social impact assessment
- Sustainability advisory
- Integrated reporting
- Environmental and Social Governance (ESG) due diligence



## Global Delivery

We are engaged in global delivery projects and provide research and analytics support to Grant Thornton member firms across the world:

- Supporting global delivery platforms in India
- Developing the delivery model
- Identifying and onboarding talent
- Providing infrastructure support
- Liaising with member firms on legal formalities
- Providing oversight and escalation support



## Compliance and Outsourcing (C&O)

We provide first-hand experience of local reporting requirements in over 100 locations worldwide. We provide consistent international service through a single point of contact:

- Back office operations
- Global compliance services
- Business process outsourcing and shared service centre



## Growth infiniT

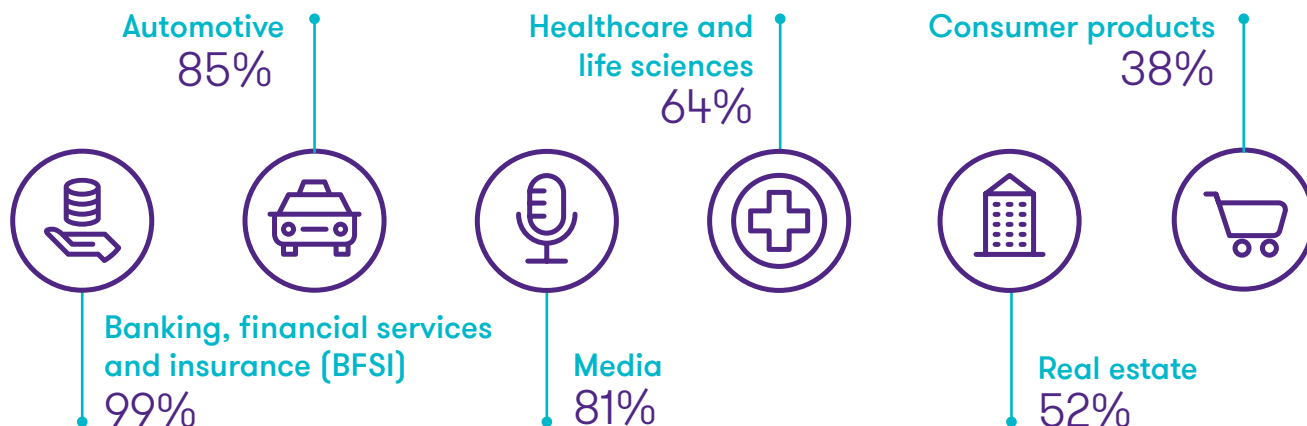
We use both reason and instinct to help dynamic start-ups unlock their potential for accelerated growth:

- Growth advisory services

# Our focus areas

## Focus sectors and coverage

Grant Thornton has a sector-focused approach to working with a diverse set of clients and has focused programmes in 6 key sectors. We have a deep understanding of these sectors, including emerging trends, challenges, disruptions and issues faced by the companies we serve in these sectors.



Note: The percentage figures indicate our coverage of the sectors and are based on S&P sectoral indices of companies from the Bombay Stock Exchange (BSE) 500 list of companies. They reflect the percentage of total market capitalisation in the sector served by us.



## Market segments

We provide various services to:

- Large conglomerates and MNCs
- Indian privately-held businesses (listed/unlisted)
- SMEs and Startups
- Public sector
- Not-for-profit



## Geographic corridors

We have dedicated bilateral geographic corridors between India and key countries to help clients leverage growth beyond the country of their origin:

- Africa
- China
- Germany and Rest of Europe
- Gulf Cooperation Council
- Israel
- Japan
- Singapore
- United Kingdom
- United States



# Awards and accolades



India's Top 100 Most Attractive Employers: Universum, 2019, 2018, 2017 and 2016



Best Sports Consulting Firm: ASSOCHAM's Sports Excellence Awards, 2019



Cross Border Transactions Adviser of the Year in India, 2019: Corporate INTL Global Awards



Ranked 5th amongst Top Advisers - M&A: Venture Intelligence League Tables, 2018



Preferred Workplace for Women, 2018: FICCI FLO



Ranked No.1 in Training & Development in India amongst Accounting Firms: Universum 2017



Employer of the Year, 2017, 2015 and 2014: International Accounting Bulletin



Tax Firm of the Year, 2014: Finance Monthly M&A Awards



# Community matters to us

As a socially responsible firm, we are passionate about the communities where we work and live. Our four work streams for community engagement are aligned with the UN Sustainable Development Goals (SDGs):



**Support for our Support Staff:** In addition to the financial support and medical benefits, our core objective is to design and implement a programme for the families of our support staff to improve their future prospects.

**Education:** We aim to impart informal curriculum-based teaching to facilitate induction in the formal education set-up, provide academic tutoring and remedial support, as well as facilitate holistic development.



**Health and Wellness:** We support underprivileged families with an aim to improve their general health and well-being.

**Skill Development:** Our primary focus is to implement capacity-building interventions basis in-house expertise and design an employment-linked industry-recognised programme for underprivileged youth.



Aligned with UN SDGs



# Contact us

To know more, please visit [www.grantthornton.in](http://www.grantthornton.in) or contact any of our offices as mentioned below:

<b>NEW DELHI</b> National Office Outer Circle L 41 Connaught Circus New Delhi 110001 T +91 11 4278 7070	<b>NEW DELHI</b> 6th floor Worldmark 2, Aerocity New Delhi 110037 T +91 11 4952 7400	<b>AHMEDABAD</b> 7th Floor, Heritage Chambers, Nr. Azad Society, Nehru Nagar, Ahmedabad - 380015	<b>BENGALURU</b> 5th Floor, 65/2, Block A, Bagmane Tridib, Bagmane Tech Park, C V Raman Nagar, Bengaluru - 560093 T +91 80 4243 0700
<b>CHANDIGARH</b> B-406A, 4th Floor L&T Elante Office Building Industrial Area Phase I Chandigarh 160002 T +91 172 4338 000	<b>CHENNAI</b> 7th Floor, Prestige Polygon 471, Anna Salai, Teynampet Chennai - 600 018 T +91 44 4294 0000	<b>DEHRADUN</b> Suite no. 2211, 2nd floor Building 2000, Michigan Avenue, Doon Express Business Park Subhash Nagar, Dehradun - 248002 T +91 0135 2646 500	<b>GURGAON</b> 21st Floor, DLF Square Jacaranda Marg DLF Phase II Gurgaon 122002 T +91 124 462 8000
<b>HYDERABAD</b> 7th Floor, Block III White House Kundan Bagh, Begumpet Hyderabad 500016 T +91 40 6630 8200	<b>KOCHI</b> 7th Floor, Modayil Centre point, Warriam road junction M. G. Road Kochi 682016 T +91 484 406 4541	<b>KOLKATA</b> 10C Hungerford Street 5th Floor Kolkata 700017 T +91 33 4050 8000	<b>MUMBAI</b> 16th Floor, Tower II Indiabulls Finance Centre SB Marg, Prabhadevi (W) Mumbai 400013 T +91 22 6626 2600
<b>MUMBAI</b> Kaledonia, 1st Floor, C Wing [Opposite J&J office] Sahar Road, Andheri East, Mumbai - 400 069	<b>NOIDA</b> Plot No. 19A, 7th Floor Sector - 16A Noida 201301 T +91 120 4855 900	<b>PUNE</b> 3rd Floor, Unit No 309 to 312 West Wing, Nyati Unitree Nagar Road, Yerwada Pune- 411006 T +91 20 6744 8800	

For more information or for any queries, write to us at [contact@in.gt.com](mailto:contact@in.gt.com)



Follow us @GrantThorntonIN



# Grant Thornton

An instinct for growth™

© 2019 Grant Thornton India LLP. All rights reserved.

"Grant Thornton in India" means Grant Thornton India LLP, a member firm within Grant Thornton International Ltd, and those legal entities which are its related parties as defined by the Companies Act, 2013.

Grant Thornton India LLP is registered with limited liability with identity number AAA-7677 and has its registered office at L-41 Connaught Circus, New Delhi, 110001.

References to Grant Thornton are to Grant Thornton International Ltd (Grant Thornton International) or its member firms. Grant Thornton International and the member firms are not a worldwide partnership. Services are delivered independently by the member firms.